



Sales and Use Tax Revenue Report

This report reflects the Sales and Use Tax revenue remitted to the City in October 2023. Most of these collections represent business activity in the prior month but include delinquent filings.

The 2.0% General Fund sales and use tax revenue is used for City operations such as police, fire, street repairs, and park maintenance. The 0.57% Road Repair, Maintenance, and Improvement Tax, known as the “2C2 Road Tax”, is dedicated to road improvement needs. The 0.4% Public Safety Sales Tax is used to fund public safety operating and capital improvement needs. The 0.1% TOPS tax is earmarked for the acquisition, development, and maintenance of trails, open space, and parks.

2.0% Sales and Use Tax – General Fund	\$22,807,170
0.57% 2C2 Road Tax	\$6,507,896
0.4% Public Safety Sales and Use Tax – PSST	\$4,561,434
0.1% Trails, Open Space and Parks Tax – TOPS	\$1,140,358

- Sales and use tax combined – down 1.20% for the month and down 0.31% year-to-date
- Sales tax – down 1.13% for the month and down 0.35% year-to-date
- Use tax – down 2.48% for the month and up 0.77% year-to-date

The 2.0% Lodgers Tax and 1.0% Auto Rental Tax (LART) are used to attract visitors and enhance the City’s economy and the Pikes Peak Region.

2.0% Lodger’s Tax	\$957,811
1.0% Auto Rental Tax	\$84,971

- LART Combined – up 1.54% for the month and up 1.62% year-to-date
- Lodger’s Tax – up 0.29% for the month and up 0.79% year-to-date
- Auto Rental Tax – up 18.08% for the month and up 12.49% year-to-date

Below are the highlights that compare current sales tax collections by major industry with the prior year.

Industries with the Largest Month % Increase		Industries with the Largest Month \$ Increase	
Business Services	25.48%	Restaurants	\$80,222
Auto Repair and Leases	6.66%	Auto Repair and Leases	\$59,612
Restaurants	2.83%	Miscellaneous Retail	\$42,931
Industries with the Largest Month % Decrease		Industries with the Largest Month \$ Decrease	
Furniture, Appliances, and Electronics	(18.00%)	Furniture, Appliances, and Electronics	(\$323,552)
Utilities	(17.40%)	Building Materials	(\$211,280)
Medical Marijuana	(8.34%)	Auto Dealer	(\$105,815)

This report is available on our website at coloradosprings.gov.



**2.0% Combined Sales and Use Tax - General Fund
For Filing Period Ended September 30***

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>% Over(Under) Previous Year</u>
February	13,636,338	13,521,560	14,820,872	16,570,511	17,055,520	2.93%
March	12,328,400	12,522,762	14,845,098	16,496,932	16,573,227	0.46%
April	16,281,663	14,012,220	19,947,497	21,522,526	21,908,464	1.79%
May	14,547,375	11,380,836	17,972,500	20,345,448	19,010,722	(6.56%)
June	14,658,061	14,173,659	18,377,888	19,674,396	20,454,130	3.96%
July	17,511,912	17,562,800	22,545,636	23,599,909	23,216,015	(1.63%)
August	16,064,102	16,482,795	20,167,536	21,751,871	21,326,709	(1.95%)
September	15,769,154	16,073,297	19,586,887	21,323,489	21,454,445	0.61%
October	16,835,541	18,445,967	21,536,585	23,083,754	22,807,170	(1.20%)
Total (Year-to-Date)	137,632,546	134,175,895	169,800,500	184,368,836	183,806,402	(0.31%)
Refunds (Year-to-Date)	339,277	736,122	553,124	834,458	915,352	
Net Revenue (Year-to-Date)	137,293,269	133,439,773	169,247,376	183,534,378	182,891,050	

2.0% Combined Sales and Use Tax - General Fund

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2019 - 2022 Average Monthly % of Annual Collections</u>
February	13,636,338	13,521,560	14,820,872	16,570,511	17,055,520	6.88%
March	12,328,400	12,522,762	14,845,098	16,496,932	16,573,227	6.61%
April	16,281,663	14,012,220	19,947,497	21,522,526	21,908,464	8.44%
May	14,547,375	11,380,836	17,972,500	20,345,448	19,010,722	7.55%
June	14,658,061	14,173,659	18,377,888	19,674,396	20,454,130	7.86%
July	17,511,912	17,562,800	22,545,636	23,599,909	23,216,015	9.55%
August	16,064,102	16,482,795	20,167,536	21,751,871	21,326,709	8.75%
September	15,769,154	16,073,297	19,586,887	21,323,489	21,454,445	8.55%
October	16,835,541	18,445,967	21,536,585	23,083,754	22,807,170	9.39%
November	15,340,880	16,563,991	18,980,128	20,176,529		8.35%
December	14,294,156	15,470,172	18,299,849	18,600,404		7.84%
January	18,240,741	20,079,785	24,083,867	24,646,593		10.23%
Total for Year	185,508,324	186,289,844	231,164,344	247,792,362	183,806,402	100.00%

* Filing period is the month the tax monies are collected by the retailer from their customers



**2.0% Sales Tax - General Fund
For Filing Period Ended September 30***

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>% Over(Under) Previous Year</u>
February	12,620,789	12,916,252	14,161,857	15,908,962	16,124,307	1.35%
March	11,902,452	11,911,548	14,132,619	15,937,607	15,982,802	0.28%
April	15,276,366	13,273,338	18,885,690	20,637,143	20,856,062	1.06%
May	13,943,782	10,763,507	17,302,367	19,433,829	18,213,525	(6.28%)
June	14,112,056	13,573,078	17,695,763	18,820,242	19,595,388	4.12%
July	16,684,826	16,841,827	21,666,956	22,596,065	22,222,373	(1.65%)
August	15,398,397	15,411,788	19,174,159	20,617,636	20,540,393	(0.37%)
September	15,140,592	15,491,128	18,960,171	20,460,478	20,501,516	0.20%
October	16,016,132	17,577,094	20,752,924	21,962,658	21,713,880	(1.13%)
Total (Year-to-Date)	131,095,392	127,759,560	162,732,505	176,374,620	175,750,246	(0.35%)

**2.0% Use Tax - General Fund
For Filing Period Ended September 30***

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>% Over(Under) Previous Year</u>
February	1,015,548	605,308	659,015	661,549	931,213	40.76%
March	425,949	611,214	712,479	559,325	590,425	5.56%
April	1,005,297	738,882	1,061,807	885,383	1,052,402	18.86%
May	603,593	617,329	670,133	911,619	797,197	(12.55%)
June	546,005	600,581	682,126	854,154	858,742	0.54%
July	827,086	720,973	878,680	1,003,844	993,642	(1.02%)
August	665,705	1,071,007	993,377	1,134,235	786,316	(30.67%)
September	628,562	582,169	626,716	863,011	952,929	10.42%
October	819,409	868,873	783,661	1,121,096	1,093,290	(2.48%)
Total (Year-to-Date)	6,537,154	6,416,337	7,067,993	7,994,216	8,056,156	0.77%

* Filing period is the month the tax monies are collected by the retailer from their customers



2C/2C2 Road Tax¹
For Filing Period Ended September 30*

	2C - 0.62%		2C2 - 0.57%			
Month Paid to City	2019	2020	2021	2022	2023	% Over(Under) Previous Year
February	4,227,205	4,198,197	4,234,101	4,722,855	4,861,616	2.94%
March	3,821,694	3,882,045	4,242,383	4,702,443	4,723,856	0.46%
April	5,047,117	4,343,766	5,689,085	6,135,124	6,246,013	1.81%
May	4,508,287	3,527,905	5,124,653	5,799,085	5,418,556	(6.56%)
June	4,543,767	4,393,829	5,239,285	5,607,814	5,829,903	3.96%
July	5,428,554	5,444,453	6,426,629	6,726,707	6,616,829	(1.63%)
August	4,978,963	5,109,657	5,749,024	6,200,014	6,078,343	(1.96%)
September	4,888,217	4,982,720	5,582,809	6,078,675	6,114,592	0.59%
October	5,218,998	5,718,237	6,139,253	6,579,764	6,507,896	(1.09%)
Total (Year-to-Date)	42,662,803	41,600,809	48,427,221	52,552,481	52,397,604	(0.29%)
Refunds (Year-to-Date)	87,884	228,194	116,020	254,319	274,636	
Net Revenue (Year-to-Date)	42,574,919	41,372,615	48,311,201	52,298,162	52,122,968	

¹ In November of 2019, voters in Colorado Springs passed Issue 2C2, agreeing to continue investment in our roads for years 2021-2025, at a sales tax rate of 0.57%, reduced from 0.62% for Issue 2C that was passed by voters in November 2015, for years 2016-2020.

* Filing period is the month the tax monies are collected by the retailer from their customers



0.4% Public Safety Sales and Use Tax - PSST
For Filing Period Ended September 30*

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>% Over(Under) Previous Year</u>
February	2,727,268	2,704,312	2,964,174	3,314,103	3,411,103	2.93%
March	2,465,680	2,504,553	2,969,019	3,299,387	3,314,645	0.46%
April	3,256,333	2,802,444	3,989,500	4,304,505	4,381,692	1.79%
May	2,909,475	2,276,167	3,594,500	4,069,090	3,802,144	(6.56%)
June	2,931,612	2,834,731	3,675,578	3,934,879	4,090,706	3.96%
July	3,502,382	3,512,560	4,509,127	4,719,982	4,643,203	(1.63%)
August	3,212,820	3,296,559	4,033,508	4,350,374	4,265,337	(1.95%)
September	3,153,831	3,214,659	3,917,377	4,264,698	4,290,889	0.61%
October	3,367,108	3,689,193	4,307,317	4,616,751	4,561,434	(1.20%)
Total (Year-to-Date)	27,526,509	26,835,178	33,960,100	36,873,769	36,761,153	(0.31%)
Refunds (Year-to-Date)	56,768	147,225	77,632	166,673	183,070	
Net Revenue (Year-to-Date)	27,469,741	26,687,953	33,882,468	36,707,096	36,578,083	

0.1% Trails, Open Space and Parks Tax - TOPS
For Filing Period Ended September 30*

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>% Over(Under) Previous Year</u>
February	681,817	676,078	741,043	828,525	852,776	2.93%
March	616,420	626,138	742,255	824,847	828,661	0.46%
April	814,083	700,611	997,375	1,076,126	1,095,423	1.79%
May	727,369	569,042	898,625	1,017,271	950,536	(6.56%)
June	732,903	708,683	918,895	983,720	1,022,677	3.96%
July	875,596	878,140	1,127,282	1,179,995	1,160,801	(1.63%)
August	803,205	824,140	1,008,377	1,087,594	1,066,335	(1.95%)
September	788,458	803,665	979,345	1,066,174	1,072,722	0.61%
October	841,777	922,298	1,076,829	1,154,188	1,140,358	(1.20%)
Total (Year-to-Date)	6,881,627	6,708,795	8,490,026	9,218,440	9,190,289	(0.31%)
Refunds (Year-to-Date)	14,196	36,824	19,407	41,662	45,755	
Net Revenue (Year-to-Date)	6,867,431	6,671,971	8,470,619	9,176,778	9,144,534	

* Filing period is the month the tax monies are collected by the retailer from their customers



Lodger's and Auto Rental Tax (LART) - LART Fund
For Filing Period Ended September 30*

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>% Over(Under) Previous Year</u>
February	381,619	378,996	307,281	414,748	470,342	13.40%
March	354,216	378,794	304,479	497,159	522,501	5.10%
April	554,429	205,452	471,257	640,988	656,463	2.41%
May	546,327	140,310	509,232	972,435 ^x	743,374	(23.56%)
June	674,088	176,743	720,533	880,964	862,339	(2.11%)
July	904,810	324,937	1,099,832	1,140,880	1,268,002	11.14%
August	992,070	630,852	1,279,440	1,302,053	1,378,253	5.85%
September	898,022	657,041	1,128,743	1,081,150	1,142,506	5.68%
October	736,265	563,429	910,421	1,026,968	1,042,782	1.54%
Total (Year-to-Date)	6,041,845	3,456,554	6,731,218	7,957,345	8,086,562	1.62%

2.0% Lodger's Tax - LART Fund

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>% Over(Under) Previous Year</u>
February	339,755	339,033	276,838	371,268	417,911	12.56%
March	311,409	341,341	273,105	452,648	465,897	2.93%
April	503,796	171,925	425,691	583,893	593,840	1.70%
May	500,678	127,290	464,095	917,387 ^x	686,407	(25.18%)
June	629,437	160,859	665,766	818,922	800,588	(2.24%)
July	851,086	299,025	1,021,561	1,067,300	1,186,973	11.21%
August	931,176	591,115	1,194,901	1,219,272	1,288,491	5.68%
September	838,952	611,935	1,049,152	1,003,728	1,049,816	4.59%
October	686,226	517,445	843,256	955,007	957,811	0.29%
Total (Year-to-Date)	5,592,515	3,159,968	6,214,365	7,389,425	7,447,734	0.79%

1.0% Auto Rental Tax - LART Fund

<u>Month Paid to City</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>% Over(Under) Previous Year</u>
February	41,864	39,963	30,443	43,480	52,431	20.59%
March	42,807	37,453	31,374	44,511	56,604	27.17%
April	50,633	33,528	45,566	57,095	62,623	9.68%
May	45,649	13,020	45,137	55,048	56,967	3.49%
June	44,651	15,883	54,767	62,042	61,751	(0.47%)
July	53,724	25,912	78,271	73,580	81,029	10.12%
August	60,894	39,737	84,539	82,781	89,762	8.43%
September	59,070	45,106	79,591	77,422	92,690	19.72%
October	50,039	45,984	67,165	71,961	84,971	18.08%
Total (Year-to-Date)	449,331	296,586	516,853	567,920	638,828	12.49%

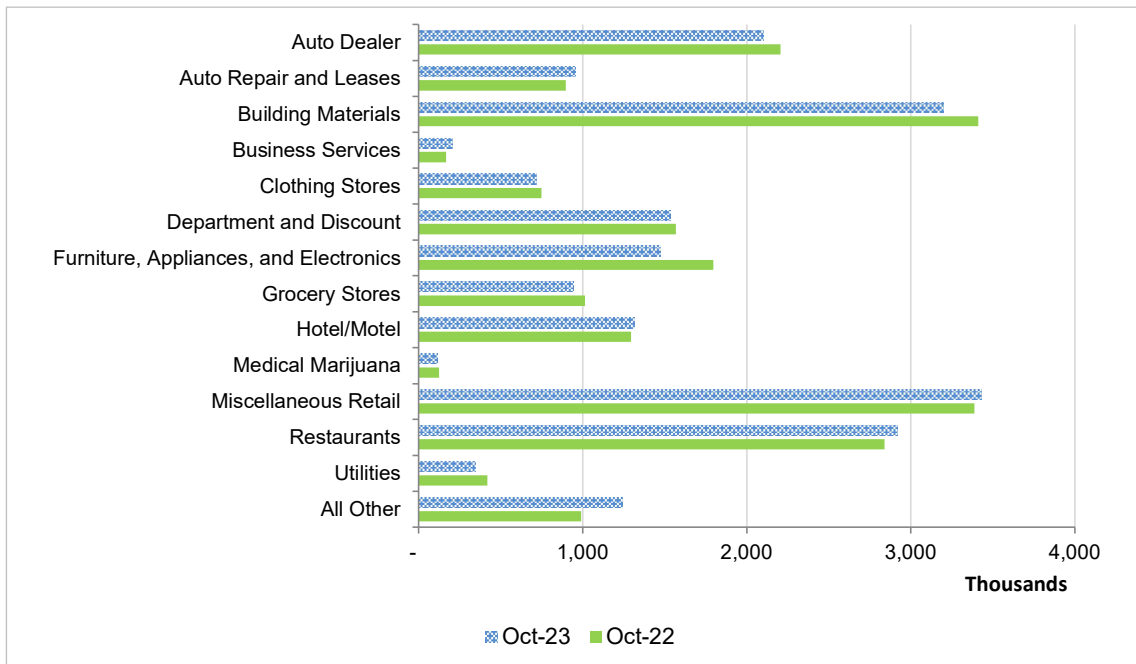
* Filing period is the month the tax monies are collected by the retailer from their customers

^x May 2022 collections included delinquent payments for prior periods, which is one-time revenue and not reflective of that month's activity. If these payments were removed from the May 2022 Lodger's Tax would show a decrease of 3.81% for that month.



**Retail Industry Analysis
2.0% Sales Tax
October 2022 Compared with October 2023 Collections
for the September Filing Period**

	2022	2023	Month-to-Month % of Change	Year-to-date % of Change
Auto Dealer	\$ 2,207,284	\$ 2,101,469	(4.79%)	1.52%
Auto Repair and Leases	\$ 895,601	\$ 955,213	6.66%	6.43%
Building Materials	\$ 3,411,459	\$ 3,200,179	(6.19%)	(9.38%)
Business Services	\$ 165,674	\$ 207,889	25.48%	12.23%
Clothing Stores	\$ 747,553	\$ 721,664	(3.46%)	(0.58%)
Department and Discount	\$ 1,567,224	\$ 1,531,262	(2.29%)	(1.86%)
Furniture, Appliances, and Electronics	\$ 1,797,684	\$ 1,474,132	(18.00%)	(7.26%)
Grocery Stores	\$ 1,013,645	\$ 944,474	(6.82%)	8.69%
Hotel/Motel	\$ 1,295,534	\$ 1,313,483	1.39%	4.18%
Medical Marijuana	\$ 124,919	\$ 114,506	(8.34%)	(11.02%)
Miscellaneous Retail	\$ 3,387,140	\$ 3,430,071	1.27%	4.85%
Restaurants	\$ 2,838,859	\$ 2,919,081	2.83%	5.59%
Utilities	\$ 417,596	\$ 344,916	(17.40%)	(10.93%)
All Other	\$ 989,201	\$ 1,240,220	25.38%	3.20%





Retail Industry Analysis
2.0% Sales Tax
October 2023 Percentage Collections by Industry
for the September Filing Period

