



## Sales and Use Tax Revenue Report

### Revenues remitted to City in September 2016

This report reflects the Sales and Use Tax revenue remitted to the City in September 2016. The majority of these collections represents business activity occurring in the prior month but also includes delinquent filings.

The 2.0% General Fund sales and use tax revenue is used for City operations such as police, fire, street repairs, and park maintenance. The 0.62% Road Repair, Maintenance and Improvement Tax, known as the “2C Road Tax”, is dedicated to road improvement needs. The 0.4% Public Safety Sales Tax is used to fund public safety operating and capital improvement needs. The 0.1% TOPS tax is earmarked for the acquisition, development, and maintenance of trails, open space, and parks.

<b>2.0% Sales and Use Tax – General Fund</b>	<b>\$14,750,276</b>
<b>0.62% 2C Road Tax</b>	<b>\$4,477,855</b>
<b>0.4% Public Safety Sales and Use Tax – PSST</b>	<b>\$2,950,055</b>
<b>0.1% Trails, Open Space and Parks Tax – TOPS</b>	<b>\$737,514</b>

- Sales and use tax combined – up 18.12% for the month and up 6.71% year-to-date
- Sales tax – up 17.42% for the month and up 6.82% year-to-date
- Use tax – up 30.90% for the month and up 4.80% year-to-date

The 2.0% Lodgers Tax and 1.0% Auto Rental Tax (LART) is used to attract visitors and to enhance the economy of the City and the Pikes Peak Region.

<b>2.0% Lodger's Tax</b>	<b>\$674,613</b>
<b>1.0% Auto Rental Tax</b>	<b>\$59,816</b>

- LART Combined – up 18.80% for the month and up 15.32% year-to-date
- Lodger's Tax – up 18.30% for the month and up 16.48% year-to-date
- Auto Rental Tax – up 24.82% for the month and up 3.76% year-to-date

Below are the highlights of the analysis that compares current sales tax collections by major industry with the prior year. Beginning with the first report for 2016 activity, industry analysis is reported based upon the 2.0% General Fund sales tax rate.

Industries with Largest Month over Month % Increase	Industries with Largest Month over Month \$ Increase
Auto Dealer 58.85%	Auto Dealer \$748,708
Commercial Machines 40.53%	Building Materials \$286,678
Building Materials 23.17%	Hotel/Motel \$158,475
Industries with Largest Month over Month % Decrease	Industries with Largest Month over Month \$ Decrease
Furniture, Appliances, and Electronics (2.86%)	Furniture, Appliances, and Electronics (\$19,742)

This report is also available on our website at [coloradosprings.gov](http://coloradosprings.gov) .



**2.0% Combined Sales and Use Tax - General Fund**  
**For Filing Period Ended August 31, 2016\***

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>% Over(Under) Previous Year</u>
February	8,129,772	9,705,977	9,716,339	9,706,324	10,490,529	8.08%
March	9,048,100	9,665,221	9,547,747	10,336,828	10,688,559	3.40%
April	10,658,023	11,052,923	11,725,868	12,342,059	12,710,215	2.98%
May	9,878,312	10,210,765	10,472,202	11,621,048	12,069,433	3.86%
June	10,265,022	10,894,780	12,056,689	12,064,442	12,641,363	4.78%
July	11,601,389	12,333,440	13,760,241	14,097,861	15,591,001	10.59%
August	10,726,772	11,122,002	11,996,628	13,166,898	13,314,854	1.12%
September	11,076,614	11,340,506	12,783,365	12,487,802	14,750,276	18.12%
<b>Total (Year-to-Date)</b>	<b>81,384,004</b>	<b>86,325,614</b>	<b>92,059,079</b>	<b>95,823,263</b>	<b>102,256,229</b>	<b>6.71%</b>
<b>Refunds (Year-to-Date)</b>	<b>352,658</b>	<b>217,849</b>	<b>685,385</b>	<b>697,704</b>	<b>977,746</b>	
<b>Net Revenue (Year-to-Date)</b>	<b>81,031,346</b>	<b>86,107,765</b>	<b>91,373,694</b>	<b>95,125,559</b>	<b>101,278,483</b>	

**2.0% Combined Sales and Use Tax - General Fund**

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2012 through 2015 Average Monthly % of Annual Collections</u>
February	8,129,772	9,705,977	9,716,339	9,706,324	10,490,529	6.75%
March	9,048,100	9,665,221	9,547,747	10,336,828	10,688,559	7.00%
April	10,658,023	11,052,923	11,725,868	12,342,059	12,710,215	8.30%
May	9,878,312	10,210,765	10,472,202	11,621,048	12,069,433	7.65%
June	10,265,023	10,894,780	12,056,690	12,064,442	12,641,363	8.21%
July	11,601,389	12,333,440	13,760,241	14,097,861	15,591,001	9.39%
August	10,726,772	11,122,002	11,996,628	13,166,898	13,314,854	8.52%
September	11,076,614	11,340,506	12,783,365	12,487,802	14,750,276	8.64%
October	11,565,523	11,937,140	12,888,589	13,853,333		9.11%
November	10,423,638	11,059,375	11,604,597	12,563,927		8.27%
December	10,082,204	10,763,691	11,047,401	11,597,062		7.88%
January	13,470,302	13,982,574	14,502,485	14,820,707		10.29%
<b>Total for Year</b>	<b>126,925,672</b>	<b>134,068,394</b>	<b>142,102,153</b>	<b>148,658,292</b>	<b>102,256,229</b>	<b>100.00%</b>

\* Filing period is the month the tax monies are collected by the retailer from their customers and also includes delinquent filings



**2.0% Sales Tax - General Fund**  
**For Filing Period Ended August 31, 2016\***

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>% Over(Under) Previous Year</u>
February	7,805,280	9,236,992	9,278,479	9,076,295	9,895,629	9.03%
March	8,634,042	8,889,666	9,057,555	9,862,438	9,928,804	0.67%
April	10,096,254	10,466,694	10,958,358	11,722,804	11,921,924	1.70%
May	9,317,706	9,676,668	9,936,052	10,896,750	11,468,945	5.25%
June	9,753,118	10,397,675	11,439,443	11,458,356	12,102,306	5.62%
July	10,759,070	11,501,560	12,781,174	13,238,208	14,796,623	11.77%
August	10,161,663	10,464,702	11,322,704	12,500,282	12,760,099	2.08%
September	10,552,166	10,760,358	11,999,898	11,842,621	13,905,753	17.42%
<b>Total (Year-to-Date)</b>	<b>77,079,298</b>	<b>81,394,315</b>	<b>86,773,663</b>	<b>90,597,754</b>	<b>96,780,083</b>	<b>6.82%</b>

**2.0% Use Tax - General Fund**  
**For Filing Period Ended August 31, 2016\***

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>% Over(Under) Previous Year</u>
February	324,492	468,985	437,859	630,029	594,900	(5.58%)
March	414,058	775,556	490,192	474,390	759,755	60.15%
April	561,769	586,229	767,511	619,255	788,291	27.30%
May	560,606	534,097	536,150	724,298	600,488	(17.09%)
June	511,904	497,105	617,246	606,086	539,057	(11.06%)
July	842,319	831,881	979,067	859,653	794,378	(7.59%)
August	565,109	657,301	673,924	666,616	554,755	(16.78%)
September	524,449	580,148	783,468	645,181	844,523	30.90%
<b>Total (Year-to-Date)</b>	<b>4,304,706</b>	<b>4,931,304</b>	<b>5,285,418</b>	<b>5,225,509</b>	<b>5,476,146</b>	<b>4.80%</b>



**0.62% 2C Road Tax**  
**For Filing Period Ended August 31, 2016\***

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2012 through 2015 Monthly Average % of Annual Collections**</u>
February	-	-	-	-	3,037,921	6.75%
March	-	-	-	-	3,261,257	7.00%
April	-	-	-	-	3,924,909	8.30%
May	-	-	-	-	3,721,454	7.65%
June	-	-	-	-	3,909,675	8.21%
July	-	-	-	-	4,822,190	9.39%
August	-	-	-	-	4,117,193	8.52%
September	-	-	-	-	4,477,855	8.64%
October	-	-	-	-		9.11%
November	-	-	-	-		8.27%
December	-	-	-	-		7.88%
January	-	-	-	-		10.29%
<b>Total (Year-to-Date)</b>	-	-	-	-	<b>31,272,453</b>	<b>100.00%</b>
<b>Refunds (Year-to-Date)</b>	-	-	-	-	<b>15,553</b>	
<b>Net Revenue (Year-to-Date)</b>	-	-	-	-	<b>31,256,900</b>	

\*\* These percentages represent the average monthly collections in comparison to the full year's collections. See page 2 of this report for the details.



**FINANCE DEPARTMENT  
SALES TAX DIVISION**

**0.4% Public Safety Sales and Use Tax - PSST  
For Filing Period Ended August 31, 2016\***

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>% Over(Under) Previous Year</u>
February	1,625,954	1,941,195	1,943,268	1,941,265	2,098,106	8.08%
March	1,809,620	1,933,044	1,909,549	2,067,366	2,137,713	3.40%
April	2,131,605	2,210,584	2,345,174	2,468,412	2,542,043	2.98%
May	1,975,662	2,042,154	2,094,442	2,324,210	2,413,887	3.86%
June	2,053,004	2,178,956	2,411,338	2,412,888	2,528,273	4.78%
July	2,320,277	2,466,688	2,752,048	2,819,572	3,118,200	10.59%
August	2,145,354	2,224,400	2,399,325	2,633,380	2,662,971	1.12%
September	2,215,323	2,268,101	2,556,673	2,497,560	2,950,055	18.12%
<b>Total (Year-to-Date)</b>	<b>16,276,799</b>	<b>17,265,122</b>	<b>18,411,816</b>	<b>19,164,653</b>	<b>20,451,247</b>	<b>6.71%</b>
<b>Refunds (Year-to-Date)</b>	<b>73,031</b>	<b>43,041</b>	<b>136,186</b>	<b>135,305</b>	<b>183,386</b>	
<b>Net Revenue (Year-to-Date)</b>	<b>16,203,768</b>	<b>17,222,081</b>	<b>18,275,630</b>	<b>19,029,348</b>	<b>20,267,861</b>	

**0.1% Trails, Open Space and Parks Tax - TOPS  
For Filing Period Ended August 31, 2016\***

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>% Over(Under) Previous Year</u>
February	406,489	485,299	485,817	485,316	524,526	8.08%
March	452,405	483,261	477,386	516,841	534,427	3.40%
April	532,901	552,646	586,293	617,103	635,511	2.98%
May	493,916	510,538	523,610	581,052	603,472	3.86%
June	513,251	544,740	602,834	603,222	632,068	4.78%
July	580,070	616,672	688,012	704,893	779,550	10.59%
August	536,339	556,101	599,831	658,345	665,743	1.12%
September	553,831	567,025	639,169	624,390	737,514	18.12%
<b>Total (Year-to-Date)</b>	<b>4,069,201</b>	<b>4,316,282</b>	<b>4,602,952</b>	<b>4,791,162</b>	<b>5,112,810</b>	<b>6.71%</b>
<b>Refunds (Year-to-Date)</b>	<b>17,572</b>	<b>10,760</b>	<b>34,270</b>	<b>39,123</b>	<b>45,953</b>	
<b>Net Revenue (Year-to-Date)</b>	<b>4,051,629</b>	<b>4,305,522</b>	<b>4,568,682</b>	<b>4,752,039</b>	<b>5,066,857</b>	



**Lodger's and Auto Rental Tax (LART) - LART Fund**  
**For Filing Period Ended August 31, 2016\***

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>% Over(Under) Previous Year</u>
February	178,513	195,110	197,826	220,065	263,879	19.91%
March	215,287	216,275	241,727	230,045	281,289	22.28%
April	234,893	234,619	251,084	288,866	353,453	22.36%
May	286,854	287,035	268,044	358,377	403,239	12.52%
June	356,980	377,172	428,539	491,411	491,538	0.03%
July	494,570	506,300	529,965	599,878	711,755	18.65%
August	466,451	510,501	599,605	700,126	804,668	14.93%
September	489,433	515,504	593,084	618,183	734,429	18.80%
<b>Total (Year-to-Date)</b>	<b>2,722,981</b>	<b>2,842,516</b>	<b>3,109,874</b>	<b>3,506,951</b>	<b>4,044,250</b>	<b>15.32%</b>

**2.0% Lodger's Tax - LART Fund**  
**For Filing Period Ended August 31, 2016\***

<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>% Over(Under) Previous Year</u>
February	151,961	167,450	167,740	193,452	226,382	17.02%
March	187,000	189,774	212,907	193,951	246,039	26.86%
April	202,321	204,715	216,115	252,028	315,002	24.99%
May	258,683	255,705	237,565	324,022	367,964	13.56%
June	325,617	342,136	391,269	444,329	455,421	2.50%
July	455,462	471,907	489,101	558,831	668,890	19.69%
August	419,493	468,519	550,141	649,496	757,310	16.60%
September	438,961	464,794	540,912	570,261	674,613	18.30%
<b>Total (Year-to-Date)</b>	<b>2,439,498</b>	<b>2,565,000</b>	<b>2,805,750</b>	<b>3,186,370</b>	<b>3,711,621</b>	<b>16.48%</b>

**1.0% Auto Rental Tax - LART Fund**  
**For Filing Period Ended August 31, 2016\***

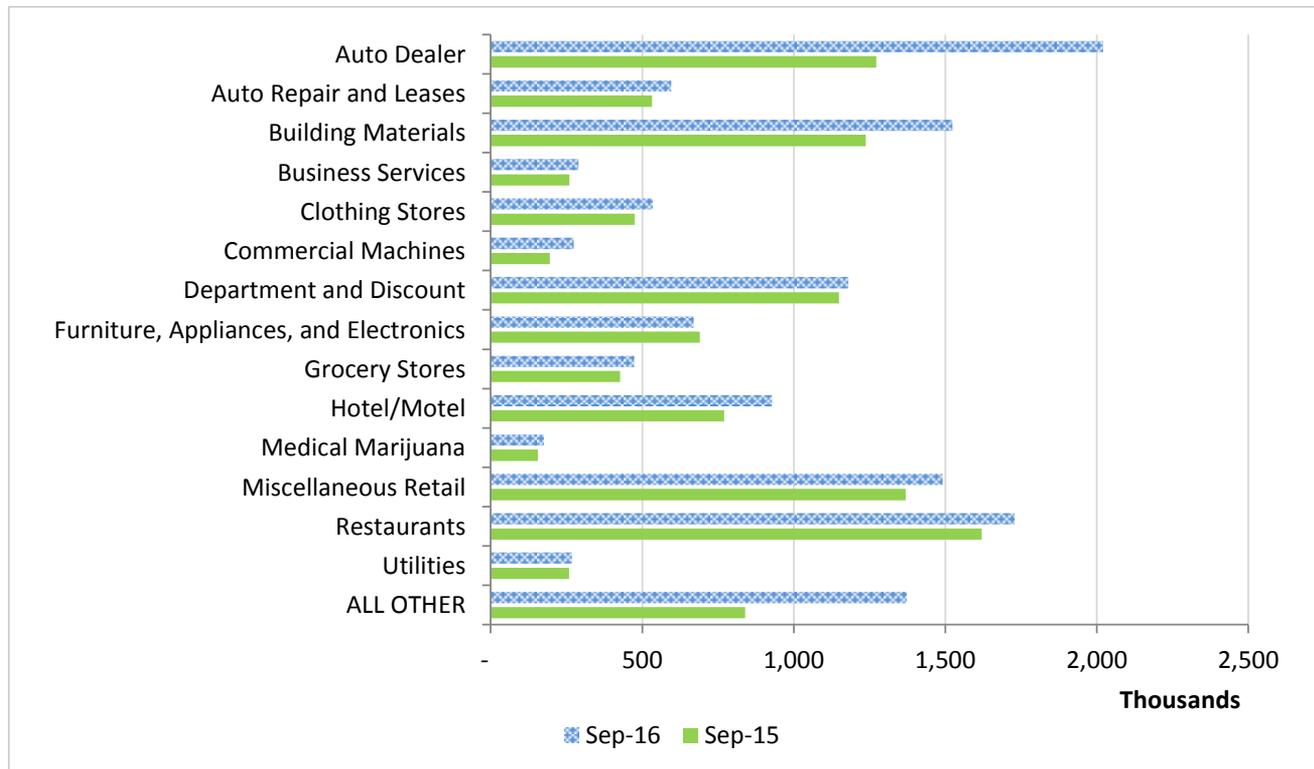
<u>Month Paid to City</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>% Over(Under) Previous Year</u>
February	26,552	27,660	30,086	26,613	37,497	40.90%
March	28,287	26,501	28,820	36,094	35,250	(2.34%)
April	32,572	29,904	34,969	36,838	38,451	4.38%
May	28,171	31,330	30,479	34,355	35,275	2.68%
June	31,363	35,036	37,270	47,082	36,117	(23.29%)
July	39,108	34,393	40,864	41,047	42,865	4.43%
August	46,958	41,982	49,464	50,630	47,358	(6.46%)
September	50,472	50,710	52,172	47,922	59,816	24.82%
<b>Total (Year-to-Date)</b>	<b>283,483</b>	<b>277,516</b>	<b>304,124</b>	<b>320,581</b>	<b>332,629</b>	<b>3.76%</b>



**Retail Industry Analysis  
2.0% Sales Tax  
September 2016 Compared with September 2015 Collections  
for the August Filing Period**

	2016*	2015*	Month-to-Month % of Change	Year-to-date % of Change
Auto Dealer	\$ 2,020,955	\$ 1,272,247	58.85%	4.03%
Auto Repair and Leases	\$ 595,163	\$ 532,759	11.71%	4.82%
Building Materials	\$ 1,523,924	\$ 1,237,246	23.17%	10.84%
Business Services	\$ 288,987	\$ 259,462	11.38%	41.96%
Clothing Stores	\$ 533,924	\$ 474,784	12.46%	9.21%
Commercial Machines	\$ 273,726	\$ 194,782	40.53%	0.98%
Department and Discount	\$ 1,180,510	\$ 1,149,206	2.72%	(4.96%)
Furniture, Appliances, and Electronics	\$ 670,187	\$ 689,929	(2.86%)	2.38%
Grocery Stores	\$ 473,504	\$ 426,383	11.05%	16.86%
Hotel/Motel	\$ 928,373	\$ 769,898	20.58%	17.19%
Medical Marijuana	\$ 176,170	\$ 155,933	12.98%	21.37%
Miscellaneous Retail	\$ 1,490,751	\$ 1,369,368	8.86%	5.12%
Restaurants	\$ 1,728,771	\$ 1,619,934	6.72%	2.85%
Utilities	\$ 267,510	\$ 258,798	3.37%	(9.57%)

\*Beginning with the first report for 2016 activity, industry analysis will be reported based upon the 2.0% General Fund sales tax rate.





**Retail Industry Analysis**  
**2.0% Sales Tax**  
**September 2016 Compared with September 2015 Collections**  
**for the August Filing Period**

