



**Sales and Use Tax Revenue Report**  
For business activity occurring in October 2015  
Revenues remitted to City in November 2015

This report reflects the Sales and Use Tax revenue collections for the month of October 2015, which were remitted to the City in November 2015.

The 2.0% General Fund sales and use tax revenue is used for City operations such as police, fire, street repair, and park maintenance. The 0.4% Public Safety Sales Tax is used to fund public safety operating and capital improvement needs. The 0.1% TOPS tax is earmarked for the acquisition, development, and maintenance of trails, open space, and parks.

	<u>Revenue</u>
<b>2.0% Sales and Use Tax – General Fund</b>	<b>\$12,563,927</b>
<b>0.4% Public Safety Sales and Use Tax – PSST</b>	<b>\$2,512,785</b>
<b>0.1% Trails, Open Space and Parks Tax – TOPS</b>	<b>\$628,196</b>

- Sales and use tax combined – up 8.27% for the month and up 4.88% year-to-date
- Sales tax – up 7.24% for the month and up 5.08% year-to-date
- Use tax – up 24.40% for the month and up 1.73% year-to-date

The 2.0% Lodgers Tax and 1.0% Auto Rental Tax (LART) is used to attract visitors and to enhance the economy of the City and the Pikes Peak Region.

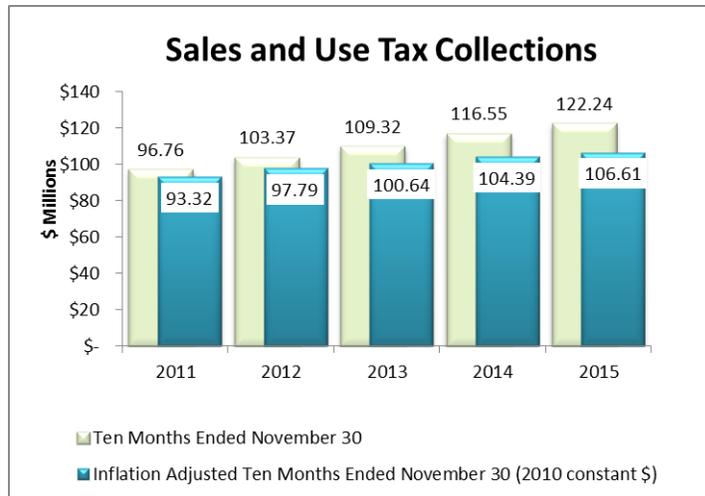
<b>2.0% Lodger's Tax</b>	<b>\$414,420</b>
<b>1.0% Auto Rental Tax</b>	<b>\$40,024</b>

- LART Combined – up 13.80% for the month and up 13.80% year-to-date
- Lodger's Tax – up 15.51% for the month and up 14.85% year-to-date
- Auto Rental Tax – down 1.38% for the month and up 3.99% year-to-date

Below are the highlights of the analysis that compares current year 2.5% sales tax collections by major industry with the prior year.

<b>Industries with Largest Month over Month % Increase</b>		<b>Industries with Largest Month over Month \$ Increase</b>	
Medical Marijuana	48.05%	Building Materials	\$165,099
Grocery Stores	17.05%	Restaurants	\$151,949
Hotel/Motel	14.59%	Auto Dealer	\$106,015
<b>Industries with Largest Month over Month % Decrease</b>		<b>Industries with Largest Month over Month \$ Decrease</b>	
Commercial Machines	(12.03%)	Commercial Machines	(\$32,211)
Utilities	(3.75%)	Utilities	(\$12,166)

The graph below shows a five-year comparison of sales and use tax collections. The table also includes collections adjusted for inflation to illustrate what the collections would be if the dollar had a constant value from year to year.



This report is also available on our website at [coloradosprings.gov](http://coloradosprings.gov) and search "Sales and Use Tax Revenue Reports."

Prepared by Sales Tax Division  
December 9, 2015



**2.0% Combined Sales and Use Tax - General Fund  
For Filing Period Ended October 31, 2015\***

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>% Over(Under) Previous Year</u>
February	7,584,498	8,129,772	9,705,977	9,716,339	9,706,324	(0.10%)
March	8,214,130	9,048,100	9,665,221	9,547,747	10,336,828	8.26%
April	10,322,104	10,658,023	11,052,923	11,725,868	12,342,059	5.25%
May	9,581,055	9,878,312	10,210,765	10,472,202	11,621,048	10.97%
June	9,490,761	10,265,022	10,894,780	12,056,689	12,064,442	0.06%
July	11,144,133	11,601,389	12,333,440	13,760,241	14,097,861	2.45%
August	10,289,011	10,726,772	11,122,002	11,996,628	13,166,898	9.75%
September	10,095,404	11,076,614	11,340,506	12,783,365	12,487,802	(2.31%)
October	10,564,005	11,565,523	11,937,140	12,888,589	13,853,333	7.49%
November	9,474,692	10,423,638	11,059,375	11,604,597	12,563,927	8.27%
<b>Total (Year-to-Date)</b>	<b>96,759,792</b>	<b>103,373,165</b>	<b>109,322,129</b>	<b>116,552,266</b>	<b>122,240,523</b>	<b>4.88%</b>
<b>Refunds (Year-to-Date)</b>	<b>456,636</b>	<b>439,553</b>	<b>401,810</b>	<b>824,418</b>	<b>847,768</b>	
<b>Net Revenue (Year-to-Date)</b>	<b>96,303,156</b>	<b>102,933,612</b>	<b>108,920,319</b>	<b>115,727,848</b>	<b>121,392,755</b>	

**2.0% Combined Sales and Use Tax - General Fund  
Activity — Prior Years**

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>
December	8,970,556	10,082,204	10,763,691	11,047,402
January	12,839,022	13,470,301	13,982,574	14,502,484
<b>Total (Year-to-Date)</b>	<b>21,809,578</b>	<b>23,552,505</b>	<b>24,746,265</b>	<b>25,549,886</b>

\* Filing period is the month the tax monies are collected by the retailer from their customers



**2.0% Sales Tax - General Fund**  
**For Filing Period Ended October 31, 2015\***

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>% Over(Under) Previous Year</u>
February	7,318,503	7,805,280	9,236,992	9,278,479	9,076,295	(2.18%)
March	7,748,727	8,634,042	8,889,666	9,057,555	9,862,438	8.89%
April	9,778,869	10,096,254	10,466,694	10,958,358	11,722,804	6.98%
May	8,961,454	9,317,706	9,676,668	9,936,052	10,896,750	9.67%
June	9,063,489	9,753,118	10,397,675	11,439,443	11,458,356	0.17%
July	10,501,348	10,759,070	11,501,560	12,781,174	13,238,208	3.58%
August	10,038,208	10,161,663	10,464,702	11,322,704	12,500,282	10.40%
September	9,629,256	10,552,166	10,760,358	11,999,898	11,842,621	(1.31%)
October	9,887,053	10,920,496	11,091,098	12,037,036	12,992,719	7.94%
November	8,893,874	9,860,572	10,406,981	10,911,729	11,702,016	7.24%
<b>Total (Year-to-Date)</b>	<b>91,820,781</b>	<b>97,860,366</b>	<b>102,892,394</b>	<b>109,722,428</b>	<b>115,292,490</b>	<b>5.08%</b>

**2.0% Use Tax - General Fund**  
**For Filing Period Ended October 31, 2015\***

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>% Over(Under) Previous Year</u>
February	265,995	324,492	468,985	437,859	630,029	43.89%
March	465,403	414,058	775,556	490,192	474,390	(3.22%)
April	543,234	561,769	586,229	767,511	619,255	(19.32%)
May	619,601	560,606	534,097	536,150	724,298	35.09%
June	427,272	511,904	497,105	617,246	606,086	(1.81%)
July	642,785	842,319	831,881	979,067	859,653	(12.20%)
August	250,803	565,109	657,301	673,924	666,616	(1.08%)
September	466,149	524,449	580,148	783,468	645,181	(17.65%)
October	676,952	645,028	846,042	851,554	860,614	1.06%
November	580,818	563,065	652,394	692,868	861,911	24.40%
<b>Total (Year-to-Date)</b>	<b>4,939,010</b>	<b>5,512,799</b>	<b>6,429,740</b>	<b>6,829,840</b>	<b>6,948,033</b>	<b>1.73%</b>



**0.4% Public Safety Sales and Use Tax - PSST**  
**For Filing Period Ended October 31, 2015\***

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>% Over(Under) Previous Year</u>
February	1,516,900	1,625,954	1,941,195	1,943,268	1,941,265	(0.10%)
March	1,642,826	1,809,620	1,933,044	1,909,549	2,067,366	8.26%
April	2,064,421	2,131,605	2,210,584	2,345,174	2,468,412	5.25%
May	1,916,211	1,975,662	2,042,154	2,094,442	2,324,210	10.97%
June	1,898,152	2,053,004	2,178,956	2,411,338	2,412,888	0.06%
July	2,228,827	2,320,277	2,466,688	2,752,048	2,819,572	2.45%
August	2,057,802	2,145,354	2,224,400	2,399,325	2,633,380	9.75%
September	2,019,081	2,215,323	2,268,101	2,556,673	2,497,560	(2.31%)
October	2,112,801	2,313,105	2,387,428	2,577,717	2,770,667	7.49%
November	1,894,938	2,084,727	2,211,875	2,320,919	2,512,785	8.27%
<b>Total (Year-to-Date)</b>	<b>19,351,960</b>	<b>20,674,632</b>	<b>21,864,425</b>	<b>23,310,453</b>	<b>24,448,105</b>	<b>4.88%</b>
<b>Refunds (Year-to-Date)</b>	<b>88,900</b>	<b>90,412</b>	<b>79,833</b>	<b>163,993</b>	<b>165,319</b>	
<b>Net Revenue (Year-to-Date)</b>	<b>19,263,060</b>	<b>20,584,220</b>	<b>21,784,592</b>	<b>23,146,460</b>	<b>24,282,786</b>	

**0.1% Trails, Open Space and Parks Tax - TOPS**  
**For Filing Period Ended October 31, 2015\***

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>% Over(Under) Previous Year</u>
February	379,225	406,489	485,299	485,817	485,316	(0.10%)
March	410,706	452,405	483,261	477,386	516,841	8.26%
April	516,105	532,901	552,646	586,293	617,103	5.25%
May	479,052	493,916	510,538	523,610	581,052	10.97%
June	474,538	513,251	544,740	602,834	603,222	0.06%
July	557,206	580,070	616,672	688,012	704,893	2.45%
August	514,450	536,339	556,101	599,831	658,345	9.75%
September	504,770	553,831	567,025	639,169	624,390	(2.31%)
October	528,200	578,276	596,857	644,429	692,667	7.49%
November	473,735	521,181	552,969	580,230	628,196	8.27%
<b>Total (Year-to-Date)</b>	<b>4,837,988</b>	<b>5,168,658</b>	<b>5,466,108</b>	<b>5,827,611</b>	<b>6,112,025</b>	<b>4.88%</b>
<b>Refunds (Year-to-Date)</b>	<b>22,225</b>	<b>21,917</b>	<b>19,958</b>	<b>41,222</b>	<b>46,626</b>	
<b>Net Revenue (Year-to-Date)</b>	<b>4,815,763</b>	<b>5,146,741</b>	<b>5,446,150</b>	<b>5,786,389</b>	<b>6,065,399</b>	



**Lodger's and Auto Rental Tax (LART) - LART Fund**  
**For Filing Period Ended October 31, 2015\***

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>% Over(Under)</u> <u>Previous Year</u>
February	168,837	178,513	195,110	197,826	220,065	11.24%
March	209,428	215,287	216,275	241,727	230,045	(4.83%)
April	247,267	234,893	234,619	251,084	288,866	15.05%
May	276,636	286,854	287,035	268,044	358,377	33.70%
June	343,283	356,980	377,172	428,539	491,411	14.67%
July	459,761	494,570	506,300	529,965	599,878	13.19%
August	558,006	466,451	510,501	599,605	700,126	16.76%
September	511,611	489,433	515,504	593,084	618,183	4.23%
October	448,997	413,185	407,941	470,388	567,254	20.59%
November	333,940	358,882	346,560	399,351	454,444	13.80%
<b>Total (Year-to-Date)</b>	<u>3,557,767</u>	<u>3,495,048</u>	<u>3,597,017</u>	<u>3,979,613</u>	<u>4,528,649</u>	13.80%



**2.0% Lodger's Tax - LART Fund**  
**For Filing Period Ended October 31, 2015\***

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>% Over(Under) Previous Year</u>
February	140,966	151,961	167,450	167,740	193,452	15.33%
March	181,281	187,000	189,774	212,907	193,951	(8.90%)
April	213,691	202,321	204,715	216,115	252,028	16.62%
May	246,865	258,683	255,705	237,565	324,022	36.39%
June	311,770	325,617	342,136	391,269	444,329	13.56%
July	423,162	455,462	471,907	489,101	558,831	14.26%
August	512,283	419,493	468,519	550,141	649,496	18.06%
September	463,402	438,961	464,794	540,912	570,261	5.43%
October	411,338	378,677	377,325	430,121	527,536	22.65%
November	301,318	323,656	314,588	358,765	414,420	15.51%
<b>Total (Year-to-Date)</b>	<b>3,206,076</b>	<b>3,141,831</b>	<b>3,256,913</b>	<b>3,594,636</b>	<b>4,128,326</b>	<b>14.85%</b>

**1.0% Auto Rental Tax - LART Fund**  
**For Filing Period Ended October 31, 2015\***

<u>Month Paid to City</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>% Over(Under) Previous Year</u>
February	27,871	26,552	27,660	30,086	26,613	(11.54%)
March	28,147	28,287	26,501	28,820	36,094	25.24%
April	33,576	32,572	29,904	34,969	36,838	5.34%
May	29,771	28,171	31,330	30,479	34,355	12.72%
June	31,513	31,363	35,036	37,270	47,082	26.33%
July	36,599	39,108	34,393	40,864	41,047	0.45%
August	45,723	46,958	41,982	49,464	50,630	2.36%
September	48,209	50,472	50,710	52,172	47,922	(8.15%)
October	37,659	34,508	30,616	40,267	39,718	(1.36%)
November	32,622	35,226	31,972	40,586	40,024	(1.38%)
<b>Total (Year-to-Date)</b>	<b>351,690</b>	<b>353,217</b>	<b>340,104</b>	<b>384,977</b>	<b>400,323</b>	<b>3.99%</b>

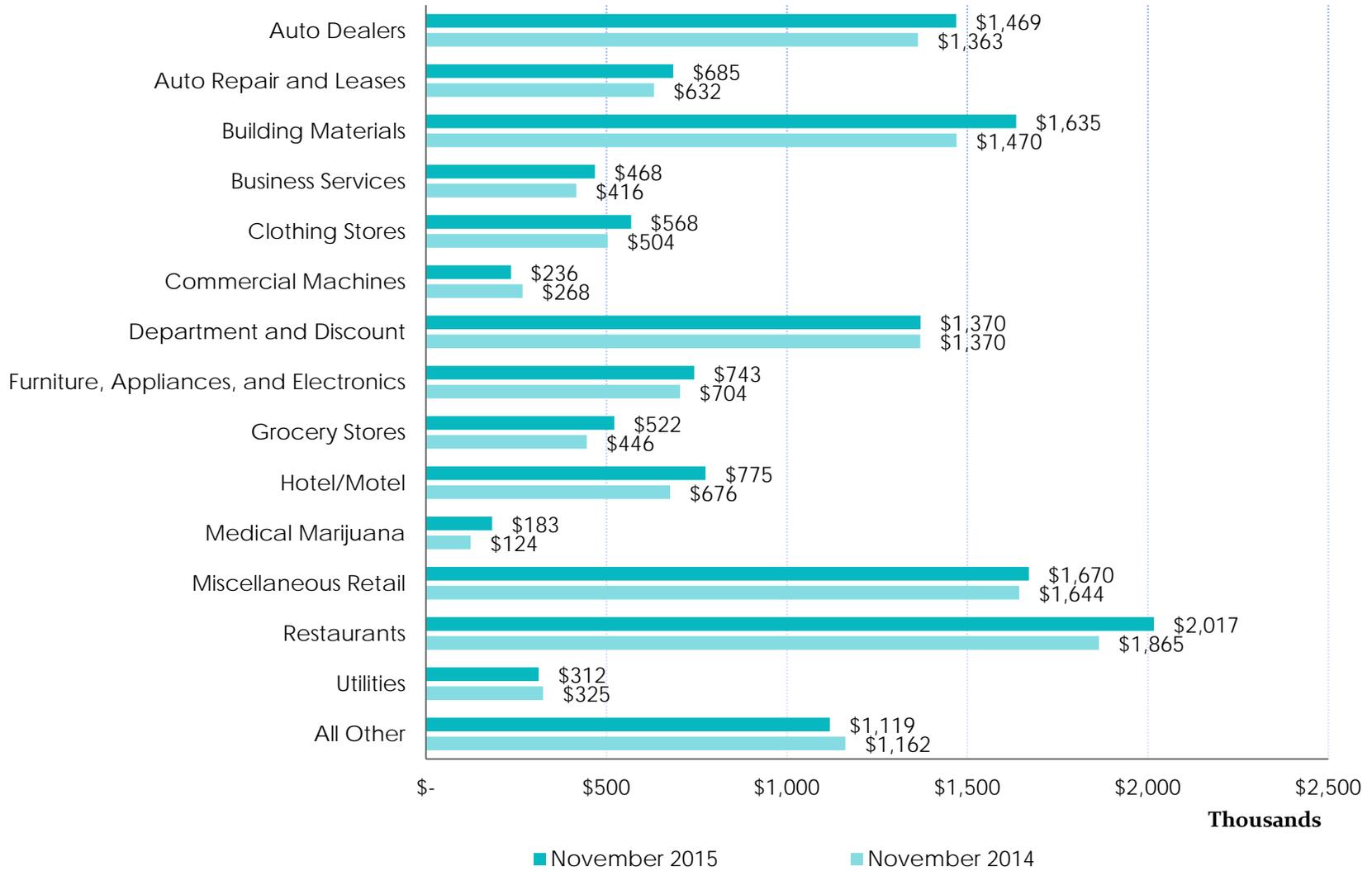


**Retail Industry Analysis  
2.5% Sales Tax  
November 2015 Compared with November 2014**

	<u>November 2015</u>	<u>November 2014</u>	<u>Month-to-Month % of Change</u>	<u>Year-to-date % of Change</u>
Auto Dealer	\$ 1,468,959	\$ 1,362,944	7.78%	8.95%
Auto Repair and Leases	\$ 685,016	\$ 631,668	8.45%	8.97%
Building Materials	\$ 1,635,000	\$ 1,469,901	11.23%	7.22%
Business Services	\$ 468,170	\$ 416,195	12.49%	0.61%
Clothing Stores	\$ 568,341	\$ 503,625	12.85%	5.36%
Commercial Machines	\$ 235,516	\$ 267,727	(12.03%)	(39.89%)
Department and Discount	\$ 1,369,867	\$ 1,369,592	0.02%	1.01%
Furniture, Appliances, and Electronics	\$ 743,003	\$ 703,782	5.57%	2.09%
Grocery Stores	\$ 521,653	\$ 445,678	17.05%	16.79%
Hotel/Motel	\$ 774,884	\$ 676,200	14.59%	15.35%
Medical Marijuana	\$ 183,331	\$ 123,834	48.05%	28.34%
Miscellaneous Retail	\$ 1,669,902	\$ 1,643,555	1.60%	(1.35%)
Restaurants	\$ 2,016,557	\$ 1,864,608	8.15%	7.31%
Utilities	\$ 312,376	\$ 324,542	(3.75%)	(2.95%)

# Sales Tax by Industry

## November 2015 Compared with November 2014



# Sales Tax by Industry November 2015

