



Sales and Use Tax Revenue Report

Revenues remitted to City in July 2018

This report reflects the Sales and Use Tax revenue remitted to the City in July 2018. The majority of these collections represents business activity occurring in the prior month but also includes delinquent filings.

The 2.0% General Fund sales and use tax revenue is used for City operations such as police, fire, street repairs, and park maintenance. The 0.62% Road Repair, Maintenance and Improvement Tax, known as the “2C Road Tax”, is dedicated to road improvement needs. The 0.4% Public Safety Sales Tax is used to fund public safety operating and capital improvement needs. The 0.1% TOPS tax is earmarked for the acquisition, development, and maintenance of trails, open space, and parks.

2.0% Sales and Use Tax – General Fund	\$16,964,784
0.62% 2C Road Tax	\$5,258,995
0.4% Public Safety Sales and Use Tax – PSST	\$3,392,957
0.1% Trails, Open Space and Parks Tax – TOPS	\$848,239

- Sales and use tax combined – up 4.44% for the month and up 5.28% year-to-date
- Sales tax – up 6.34% for the month and up 5.48% year-to-date
- Use tax – down 22.60% for the month and up 1.89% year-to-date

The 2.0% Lodgers Tax and 1.0% Auto Rental Tax (LART) is used to attract visitors and to enhance the economy of the City and the Pikes Peak Region.

2.0% Lodger's Tax	\$839,697
1.0% Auto Rental Tax	\$53,044

- LART Combined – up 8.15% for the month and up 5.81% year-to-date
- Lodger's Tax – up 8.31% for the month and up 6.66% year-to-date
- Auto Rental Tax – up 5.64% for the month and down 3.77% year-to-date

Below are the highlights of the analysis that compares current sales tax collections by major industry with the prior year.

Industries with Largest Month over Month % Increase	Industries with Largest Month over Month \$ Increase
Commercial Machines 39.56%	Auto Dealer \$171,800
Business Services 34.27%	Business Services \$131,660
Auto Dealer 13.49%	Restaurants \$118,361
Industries with Largest Month over Month % Decrease	Industries with Largest Month over Month \$ Decrease
Medical Marijuana (10.04%)	Building Materials (\$82,545)
Building Materials (4.22%)	Medical Marijuana (\$16,649)

This report is also available on our website at coloradosprings.gov.



**2.0% Combined Sales and Use Tax - General Fund
For Filing Period Ended June 30***

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	9,716,339	9,706,324	10,490,529	11,692,339	12,681,848	8.46%
March	9,547,747	10,336,828	10,688,559	11,586,037	12,255,400	5.78%
April	11,725,868	12,342,059	12,710,215	14,799,738	15,414,109	4.15%
May	10,472,202	11,621,048	12,069,433	13,056,800	13,435,984	2.90%
June	12,056,689	12,064,442	12,641,363	13,953,991	14,872,085	6.58%
July	13,760,241	14,097,861	15,591,001	16,242,918	16,964,784	4.44%
Total (Year-to-Date)	67,279,086	70,168,563	74,191,100	81,331,823	85,624,210	5.28%
Refunds (Year-to-Date)	500,331	591,424	928,117	215,540	219,699	
Net Revenue (Year-to-Date)	66,778,755	69,577,139	73,262,983	81,116,283	85,404,511	

2.0% Combined Sales and Use Tax - General Fund

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2014 through 2017 Average Monthly % of Annual Collections</u>
February	9,716,339	9,706,324	10,490,529	11,692,339	12,681,848	6.68%
March	9,547,747	10,336,828	10,688,559	11,586,037	12,255,400	6.77%
April	11,725,868	12,342,059	12,710,215	14,799,738	15,414,109	8.28%
May	10,472,202	11,621,048	12,069,433	13,056,800	13,435,984	7.58%
June	12,056,690	12,064,442	12,641,363	13,953,991	14,872,085	8.14%
July	13,760,241	14,097,861	15,591,001	16,242,918	16,964,784	9.58%
August	11,996,628	13,166,898	13,314,854	13,884,315		8.40%
September	12,783,365	12,487,802	14,750,276	13,956,532		8.66%
October	12,888,589	13,853,333	15,546,825	15,964,795		9.35%
November	11,604,597	12,563,927	14,139,217	13,738,600		8.35%
December	11,047,401	11,597,062	13,573,308	13,527,731		7.98%
January	14,502,485	14,820,707	16,551,945	17,783,127		10.22%
Total for Year	142,102,153	148,658,292	162,067,524	170,186,924	85,624,210	100.00%

* Filing period is the month the tax monies are collected by the retailer from their customers



2.0% Sales Tax - General Fund
For Filing Period Ended June 30*

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	9,278,479	9,076,295	9,895,629	11,120,150	11,810,280	6.21%
March	9,057,555	9,862,438	9,928,804	10,958,522	11,459,020	4.57%
April	10,958,358	11,722,804	11,921,924	13,852,072	14,550,594	5.04%
May	9,936,052	10,896,750	11,468,945	12,285,535	12,802,990	4.21%
June	11,439,443	11,458,356	12,102,306	13,381,002	14,218,115	6.26%
July	12,781,174	13,238,208	14,796,623	15,178,386	16,140,806	6.34%
Total (Year-to-Date)	63,451,061	66,254,851	70,114,231	76,775,667	80,981,804	5.48%

2.0% Use Tax - General Fund
For Filing Period Ended June 30*

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	437,859	630,029	594,900	572,189	871,568	52.32%
March	490,192	474,390	759,755	627,515	796,380	26.91%
April	767,511	619,255	788,291	947,666	863,515	(8.88%)
May	536,150	724,298	600,488	771,265	632,994	(17.93%)
June	617,246	606,086	539,057	572,989	653,970	14.13%
July	979,067	859,653	794,378	1,064,532	823,979	(22.60%)
Total (Year-to-Date)	3,828,026	3,913,712	4,076,868	4,556,156	4,642,406	1.89%

* Filing period is the month the tax monies are collected by the retailer from their customers



**0.62% 2C Road Tax
For Filing Period Ended June 30***

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	-	-	3,037,921	3,619,264	3,930,688	8.60%
March	-	-	3,261,257	3,587,521	3,796,692	5.83%
April	-	-	3,924,909	4,583,109	4,777,907	4.25%
May	-	-	3,721,454	4,044,200	4,165,095	2.99%
June	-	-	3,909,675	4,323,838	4,609,980	6.62%
July	-	-	4,822,190	5,051,037	5,258,995	4.12%
Total (Year-to-Date)	-	-	22,677,405	25,208,969	26,539,356	5.28%
Refunds (Year-to-Date)	-	-	3,526	54,644	29,212	
Net Revenue (Year-to-Date)	-	-	22,673,879	25,154,325	26,510,144	

* Filing period is the month the tax monies are collected by the retailer from their customers



0.4% Public Safety Sales and Use Tax - PSST
For Filing Period Ended June 30*

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	1,943,268	1,941,265	2,098,106	2,338,468	2,536,370	8.46%
March	1,909,549	2,067,366	2,137,713	2,317,208	2,451,080	5.78%
April	2,345,174	2,468,412	2,542,043	2,959,948	3,082,822	4.15%
May	2,094,442	2,324,210	2,413,887	2,611,360	2,687,197	2.90%
June	2,411,338	2,412,888	2,528,273	2,790,798	2,974,417	6.58%
July	2,752,048	2,819,572	3,118,200	3,248,583	3,392,957	4.44%
Total (Year-to-Date)	13,455,819	14,033,713	14,838,221	16,266,364	17,124,842	5.28%
Refunds (Year-to-Date)	100,065	118,285	173,543	43,109	43,356	
Net Revenue (Year-to-Date)	13,355,754	13,915,428	14,664,678	16,223,255	17,081,486	

0.1% Trails, Open Space and Parks Tax - TOPS
For Filing Period Ended June 30*

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	485,817	485,316	524,526	584,616	634,092	8.46%
March	477,386	516,841	534,427	579,301	612,770	5.78%
April	586,293	617,103	635,511	739,987	770,705	4.15%
May	523,610	581,052	603,472	652,840	671,799	2.90%
June	602,834	603,222	632,068	697,700	743,604	6.58%
July	688,012	704,893	779,550	812,146	848,239	4.44%
Total (Year-to-Date)	3,363,952	3,508,427	3,709,554	4,066,589	4,281,210	5.28%
Refunds (Year-to-Date)	25,017	29,572	43,387	10,781	10,849	
Net Revenue (Year-to-Date)	3,338,935	3,478,855	3,666,167	4,055,808	4,270,361	

* Filing period is the month the tax monies are collected by the retailer from their customers



Lodger's and Auto Rental Tax (LART) - LART Fund
For Filing Period Ended June 30*

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	197,826	220,065	263,879	281,749	302,638	7.41%
March	241,727	230,045	281,289	301,850	323,779	7.26%
April	251,084	288,866	353,453	492,262	471,022	(4.31%)
May	268,044	358,377	403,239	492,094	534,605	8.64%
June	428,539	491,411	491,538	588,012	629,832	7.11%
July	529,965	599,878	711,755	825,485	892,741	8.15%
Total (Year-to-Date)	1,917,185	2,188,642	2,505,153	2,981,451	3,154,617	5.81%

2.0% Lodger's Tax - LART Fund

<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	167,740	193,452	226,382	241,598	270,597	12.00%
March	212,907	193,951	246,039	265,595	291,645	9.81%
April	216,115	252,028	315,002	452,797	430,121	(5.01%)
May	237,565	324,022	367,964	455,126	497,430	9.29%
June	391,269	444,329	455,421	547,410	590,659	7.90%
July	489,101	558,831	668,890	775,271	839,697	8.31%
Total (Year-to-Date)	1,714,697	1,966,613	2,279,699	2,737,797	2,920,149	6.66%

1.0% Auto Rental Tax - LART Fund

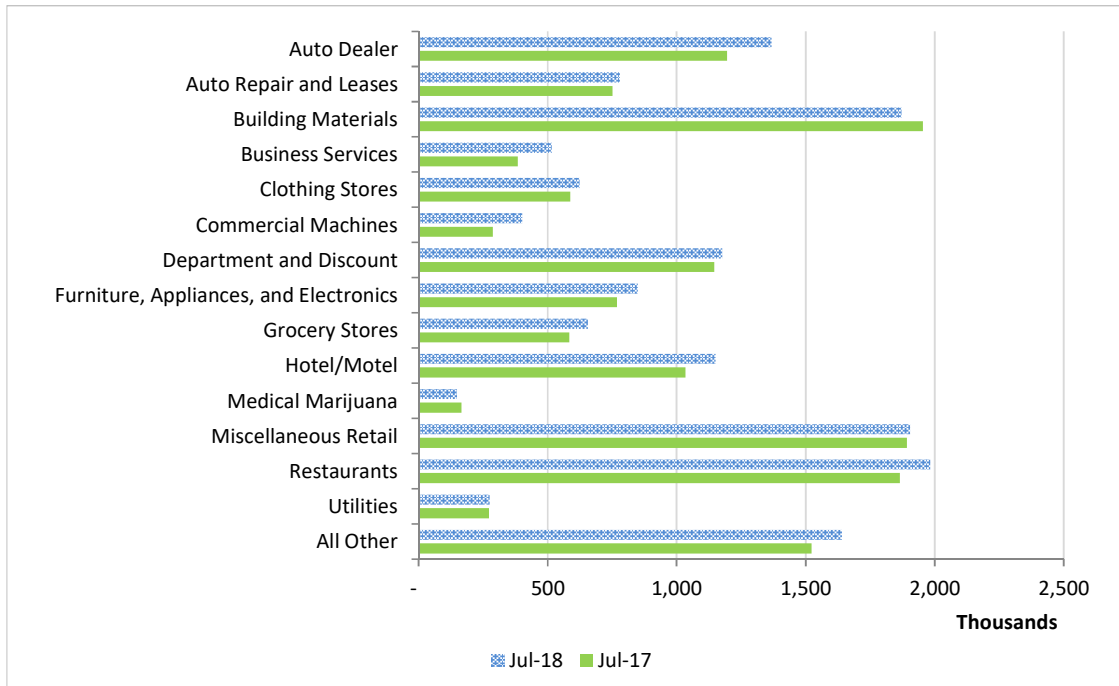
<u>Month Paid to City</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>% Over(Under) Previous Year</u>
February	30,086	26,613	37,497	40,151	32,041	(20.20%)
March	28,820	36,094	35,250	36,255	32,134	(11.37%)
April	34,969	36,838	38,451	39,465	40,901	3.64%
May	30,479	34,355	35,275	36,967	37,175	0.56%
June	37,270	47,082	36,117	40,602	39,173	(3.52%)
July	40,864	41,047	42,865	50,214	53,044	5.64%
Total (Year-to-Date)	202,488	222,029	225,455	243,654	234,468	(3.77%)

* Filing period is the month the tax monies are collected by the retailer from their customers



**Retail Industry Analysis
2.0% Sales Tax
July 2018 Compared with July 2017 Collections
for the June Filing Period**

	2018	2017	Month-to-Month % of Change	Year-to-date % of Change
Auto Dealer	\$ 1,367,743	\$ 1,195,943	14.37%	2.77%
Auto Repair and Leases	\$ 779,872	\$ 751,017	3.84%	2.04%
Building Materials	\$ 1,871,290	\$ 1,953,835	(4.22%)	(0.79%)
Business Services	\$ 515,896	\$ 384,236	34.27%	21.02%
Clothing Stores	\$ 623,592	\$ 587,784	6.09%	4.89%
Commercial Machines	\$ 401,565	\$ 287,741	39.56%	24.30%
Department and Discount	\$ 1,176,679	\$ 1,145,793	2.70%	0.33%
Furniture, Appliances, and Electronics	\$ 849,242	\$ 769,024	10.43%	10.18%
Grocery Stores	\$ 655,704	\$ 584,168	12.25%	7.77%
Hotel/Motel	\$ 1,150,854	\$ 1,033,920	11.31%	7.06%
Medical Marijuana	\$ 149,110	\$ 165,758	(10.04%)	(7.23%)
Miscellaneous Retail	\$ 1,904,283	\$ 1,892,748	0.61%	5.64%
Restaurants	\$ 1,983,324	\$ 1,864,963	6.35%	4.90%
Utilities	\$ 275,866	\$ 272,964	1.06%	1.51%
All Other	\$ 1,640,225	\$ 1,523,431	7.67%	9.66%



**Retail Industry Analysis
2.0% Sales Tax
July 2018 Compared with July 2017 Collections
for the June Filing Period**

